



Business Consultation FAQs

ATBC

What is the Consultation session ATBC offer through its website?

ATBC usually takes long-term consultation agreements based on a contract. But the consultation we offer through the website is different. It will provide an opportunity for business owners to have a personal discussion with the consultant. Through this interaction, the management team of a business can have better clarity on the business problem they are facing. In many cases, the puzzle itself solved with the session. Bringing a different perspective will usually help business owners to look at the problems from a different viewpoint.

Through the website, ATBC offers three different plans; online, at the consultant's office, and the Client's office or factory. ATBC provides this service in several states of India and some middle east countries. Details of the locations can access through the booking form.

What can deliver in an online consultation session?

Through an online session, the consultant collects details of the business and the challenge they are facing. The consultant will suggest solutions that work better for the client organization. By the experience accumulated by intervening in similar industries will help the consultant to have a birds-eye view of the problems, and he can suggest some workable solutions for the business is facing.

A consultation session, without the consultant collecting some real data from the client company, is effective? How is it working?

The consultant has scientific methods to dig details of the nuances of the business. From the collected data, the consultant will derive possible solutions that the Client can implement. In the process, the Client will find it easy to face the issue and to solve it. If the problem is complicated, and it is not possible to settle with the management's efforts, the business can hire the consultant for a long-term assignment. But hiring the consultant for a long-term task is entirely discretionary for the consultant and to the Client.

What if I'm not satisfied with the consultation session offered?

If the Client is not happy with the consultation session, the amount will be reimbursed to the Client upon request within 24 hours of concluding the consultation session. Just fill the reimbursement request form, and the amount will be sent back to your bank account from where the amount transferred to the account of ATBC.

But because of the possible misuse of the facility, the reimbursement facility is not available in the case online consultation session. In all other options, the reimbursement facility is available for the consultation fee paid.

Is it safe to pay online? How secured your payment gateway?

We are using the gateway of Razorpay, which highly secured and one of the most trusted brands for fintech in India. Razorpay is a credible organization providing services in financial technologies, and they are using standard protocols for safer transactions. For safety guidelines, please visit the <https://razorpay.com>.

What if we failed to find a common date for the session between the consultant and the Client?

There will be no cases of finding a suitable date for the consultation. But, if too many requests for the same slots, or any other reasons that rarely occur, the amount shall be reimbursed to the Client.

What if I need additional sessions?

Usually, clients look for a long term assignment with the consultant in case the problem not solved with the first meeting. But if the Client thinks that he needs an additional session, he can go for that. Customers can change the mode of visit for the second session. The session's full rate shall be paid, and no discounts shall be allowed for the second session.

Any preferences or advantages who are opting for a full consultation agreement after the first consultation session?

Yes. If the consultant and the Client mutually agree to have a long-term agreement for a consultation assignment, immediately after the first session, the amount paid for the first session will be adjusted with the long-term consultation agreement. If such a decision comes after six months, this adjustment cannot be allowed.

What are the procedures to fix a date for the consultation?

The booking form on the website will ask you three comfortable dates on your choice for a consultation session. ATBC will pick one of the days suggested by the Client. But in case if the slot is pre-occupied, three dates will be advised by ATBC to the Client, and they can pick a comfortable slot. If both the ATBC and the Client failed to reach a consensus within the process, the Client would get another opportunity to suggest dates. The final date will be fixed with that mail.

What are the variants of consultation sessions offered on the website?

Online Consultation Session- The Session will be organized in platforms like WebEx, Skype, or Zoom. The session will be for 1 hour, and it can be extended up to 2 hours if required.

Session at Consultants Office- The Client shall reach the consultant's office, which is located at Hilite Business Park in Calicut for the session. The session will be basically for 2 hours, and an extension of 30 minutes shall be given in some instances.

Session at the Client's office- This option has three different variants. In all options, the Client shall be borne the consultant and his team's travel, stay, and food expenses.

Inside Kerala: The session will be 1 hour of official meeting and 2 hours of plant/factory/farm/outlet/field visit.

Outside Kerala (within India): The session will be 2 hours of official meeting and 2 hours of plant/factory/farm/outlet/field visit.

Outside India (Middle East Countries): The session will be 3 hours of official meeting and 3 hours of plant/factory/farm/outlet/field visit.

I'm not interested in booking a session online. But I'm seriously considering the services of ATBC to rebuild my business? How can I avail of your services for my business?

That's a good idea. But it is always better to have a clear understanding between the Client and consultant before entering into a long-term contract. Hence it is advisable to have an initial meeting first and then go for a long-term commitment. You will get the amount spent on the first meeting adjusted with the total amount for a contract.

What are the procedures to book a consultation session through the website?

Please visit <https://www.atbc.co/consultation/> and fill the form. As the first step, you need to select your option for the meeting. The amount will be displayed next to the selection box once you selected an option.

You need to provide all the essential information about your business so that the consultant can understand the details of your business before the meeting. You will also be requested to submit three possible dates for meeting at your convenience to convene the session without delay.

Once you complete filling the form, you will be guided to the payment gateway. You can conveniently pay with your cards and other methods. You will get a confirmation mail with the date and time of the meeting within 12 working hours after making the payment.

Please don't forget to fill all information required. Be patient to provide correct information because the consultant will be using the data for analyzing your business before the session.

Is there an alternative method to book a consultation session, other than the website?

Yes. You can contact us at +91 99 46 81 00 00 through WhatsApp. You will be guided to fill a form and send it back to us through WhatsApp. You can make the payment directly to our bank account. You will get the confirmation through the WhatsApp itself.

I have a coupon code. How can I apply the coupon code to get a discount?

You will be asked to enter the coupon code while filling the form if the scheme is available. If a scheme is not available, it means the coupon code with you is out-of-date. If any issues, you may send a mail to hello@atbc.co with all details. Your concern will be resolved.

Is an EMI option available to pay the fee?

Yes, the payment company Razorpay is offering an EMI option. You will get the option while making the payment. But we are not directly providing any EMI option.

Book Your Session Now!

Issues in Business?

Meet Asif Theyyampattil for a Consultation Session

In a humble consulting approach, the first session with the consultant will be productive enough to get great insights for his business. In some cases, problems of a business organization can completely solve with such meetings. Any business owner can now have the first consulting session with Asif Theyyampattil by just filling up the form. Fee for the consultation session can securely be pay through e-payment gateway on this website.